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## Targeting Capabilities

Over 30+ years of experience combined with the knowledge and professionalism, the Colony Group system, can deliver ground-level pinpoint targeting, with a total Australia wide coverage. This level of targeting and flexibility combining minimal wastage, can deliver your message the quickest and the most economical way.

of recipients
were more likely
to shop with a
retailer as a
direct result of
receiving a
catalogue\*

3rd Party
Auditing service.
Guaranteeing a
delivery rate of
98%

over 50%

purchased
something from
a catalogue
in the past
week

Coverage in excess of **6.7 million** households nationally

1 in 2
people have
read a
catalogue
in the past
week

43%
of new customers
consider catalogues
as a useful
communication
channel instead
of other
options\*\*



16 Darnick Street, Underwood, Qld. 4119 PO Box 289, Springwood, QLD. 4127 P: (07) 3341 7111 F: (07) 3341 2623 M: 0447 678 814 E: paulhutch@colonyprinting.com.au